## HELPING YOUR SCHOOL BENEFIT FROM THINK-CELL



## Storytelling with charts

## think-cell ${ }^{1}$

PowerPoint decks have become critical in top companies for presentations and supporting decisions. But making compelling charts has been time consuming. think-cell turns your data into insightful charts that deliver a crisp message and reduces time to create charts from 30-60 minutes down to just 3-5 minutes.

Arrows and calculations



Big pictures in small frames



Strategic planning


## About think-cell and these sample slides

## Slides were created with think-cell, the PowerPoint add-in used by $+950,000$ at



80 of the Fortune 100 companies


8 of the Top 10 consulting firms

9 of the Top 10 business schools

## Ease of use



Time saved


## Finance focused examples

think-cell's

Waterfall chart for P\&L
Stacked chart for QoQ revenue growth


Cluster bar chart for Target vs Actual



Clustered stacked for QoQ growth by region


## Sales and Marketing examples

## think-cell's

## Combo chart for revenue and sales headcount



Scatter chart to show sales vs avg discount \%
\# Sales


## Bubble chart to map customer segments

Purchase Frequency


Waterfall for customer \# and churn by quarter


## Strategic Planning and Project Management examples

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Waterfall for new product contribution


Mekko chart to show market landscape


Gantt chart for project phases


Waterfall for customer \# and churn by quarter



Automatically create and update charts from Excel data with just one click updating complete slide decks for monthly, quarterly and annual reports.


## Other think-cell capabilities

## think-cellT

Scan images of charts and get their underlying data


Create agendas with hyperlinks that auto-adjust

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## Build effortless process flows

|  | Phase 1 | Phase 2a | Phase 2b | Phase 3 |
| :---: | :---: | :---: | :---: | :---: |
| Focus | Research | Validation | Market fit | Efficiency |
| Key Question | What is the problem? | Does our solution m | ake sense? | How can we do this better? |
| Key Actions | - Form informal customer development team <br> - Find high-value customer problems | - Discoverwho specific customers are <br> - Identify unique proposal to potential customers | - Develop positioning statement <br> - Prepare sales materials, marketing strategies, and sales road map | - Create end-user demand <br> - Drive demand to company's sales channel <br> - Initiate heavy marketing |
| Sources | - Founders <br> - Family/frieı | Contract work |  | Angels |

## Quickly send individual slides



