

# Finoa

**WE ARE HIRING!** | **BUSINESS INTERNSHIP**  
(m/f/div)

**Location: Berlin**

## GENERAL DESCRIPTION

ARE YOU READY TO JOIN **ONE OF THE MOST EXCITING FINTECH PROJECTS** ACROSS EUROPE AND BECOME **PART OF THE NEXT WAVE OF FINANCIAL DISRUPTION?**

FINOA IS THE DIGITAL ASSET BANKING PROVIDER IN THE WORLD OF DECENTRALIZED FINANCE BUILDING THE NEXT GENERATION OF FINANCIAL SERVICES FOR INSTITUTIONAL INVESTORS AND HNWI HANDLING DIGITAL AND CRYPTO ASSETS.

WE ARE AN AMAZING TEAM OF INTERNATIONAL PROFESSIONALS: HIGHLY EXPERIENCED AND MISSION-DRIVEN FOLKS COMING FROM THE BANKING-, STRATEGY CONSULTING-, AND CYBERSECURITY INDUSTRY.

WE ARE BUILDING A TEAM WITH DIVERSITY OF THOUGHT AND BACKGROUND, WHERE EVERYONE IS ENCOURAGED TO COME UP WITH NEW IDEAS TO MAKE OUR CUSTOMERS' LIVES BETTER.

FOR OUR BERLIN OFFICE WE ARE LOOKING FOR AN AMBITIOUS **BUSINESS INTERN** TO SUPPORT US IN THE AREAS OF BUSINESS DEVELOPMENT, MARKETING OR FINANCE & OPERATIONS!

**SOUND EXCITING? SEND US YOUR CV AT [RECRUITING@FINOA.IO](mailto:RECRUITING@FINOA.IO)!**

## ABOUT FINOA

Finoa is a German-based Startup, founded by a team of banking technology and cyber security experts, FinTech-entrepreneurs, financial services professional and former strategy consultant. It is backed by experienced and renowned investors from the traditional as well as blockchain venture capital scene.

With the ambition of re-defining traditional banking, we launched the world's first fully digital (warm-storage) banking-grade custody and asset-servicing solution for Institutional Investors in Digital Assets. Our custodial product will serve as the base to grow our product portfolio towards financial services for Digital Assets, such as Prime Brokerage, Tokenization, Lending, Staking or Investment Services/Wealth Management.

Finoa GmbH  
Heinrich-Mann-Allee 3b  
14473 Potsdam  
Germany  
[www.finoa.io](http://www.finoa.io)

## **WHAT YOU WILL DO**

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- Establish and support Finoa's growth strategy across Europe
- Identify new customer segments, business models and develop business cases for new investments and services
- Provide analysis of trends, forecasts and data to support the management on strategy and business growth
- Support the founding team across all workstreams in Finance, Operations, Sales and Customer Support

## **YOUR PROFILE**

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- You are currently a Bachelor's/Master's Student in the field of Finance, Business Administration or other related disciplines
- Ideally, you have already gained some experience/knowledge in the financial services industry - working experience in Startup-environment, Finance or Strategy a plus
- Fluent in English, German is a plus
- Excellent academic track-record
- Strong entrepreneurial mindset and pro-activeness

## **WHY US**

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- Full- and part-time internship opportunities
- You'll gain knowledge, exposure and working experience in one of the most exciting industries (FinTech and Blockchain)
- You'll join a team of experts from tech, strategy-consulting and banking, shaking up the traditional financial industry
- We have amazing working culture: open communication, low-/no-hierarchy environment where only the better argument counts
- You will work directly with the management team, bringing a direct impact on Finoa's growth
- Opportunity to join the team full-time after a successful internship and proven entrepreneurial attitude